



**Would you like to join an innovative team driven by a bold vision –
*unleashing tools to accelerate breakthroughs in human health?***

It is an extraordinary time for Standard BioTools. Our technology is empowering customers to improve life through comprehensive health insight. We invite you to join a leading provider of indispensable life sciences tools that is accelerating global research on multiple frontiers of human health.

At Standard BioTools, we are building a positive culture where our people can do the best work of their careers, informed and influenced by our core values:

- Be accountable to customers, partners, and each other. Take ownership and deliver on commitments.
- Establish and follow Standard Work in all that we do, drive continuous improvement (kaizen), and eliminate waste (MUDA).
- Keep customers front and center in all our work.
- Be data-driven in our work, our analysis, our recommendations, and our decision making.
- Be collaborative and work as one team, without silos. Foster transparent communications in a learning, coaching, helpful environment.

Standard BioTools is looking for a Field Applications Specialist

As a Field Applications Scientist you will cover the Germany, Austria, and Switzerland territories supporting customers and distributors. You will provide remote and on-site customer training and applications support, facilitate instrument sales by conducting technical seminars and product demonstrations, and manage customer sites with the goal of maximizing use of the Fluidigm microfluidic genomics platforms in the field. If you enjoy bringing new technologies to market, embrace challenge, and work well in a flexible and multidisciplinary environment, then this position may be for you.

ESSENTIAL DUTIES:

- Conduct on-site customer training courses.
- Provide phone, email, and in-person customer applications support, including troubleshooting issues related to user technical skill, instrument operation, experimental design, and data analysis.
- Assist in the creation and review of technical materials (manuals, application notes, presentations).
- Provide technical sales support by conducting applications-based seminars and product demonstrations.
- Manage proof-of-principle experiments for potential customers evaluating or writing grant applications for purchase of the BioMark, Juno, or C1 instruments.
- Conduct new product evaluation/testing with R&D and beta test sites.
- Provide constructive personal and customer feedback to R&D team.
- Create and maintain support information in the company enterprise database.
- Communicate project status, issues to management, users and staff.

EDUCATION AND EXPERIENCE:

- MS. degree in Biological Sciences and 3-5 years of hands-on lab experience in Life Sciences required.
- Preferred Masters or Ph.D. in Biochemistry or Molecular Biology or related discipline.
- Previous experience in field applications support is desired, Laser Microdissection experience is a plus.

- Skilled in troubleshooting software, instrumentation, applications, and analysis of qPCR, SNP Genotyping and NGS applications required.
- High level bioinformatics skills are highly desirable.
- Proficient in Word, Excel, Powerpoint.
- Able to travel at least 60% of the time.
- Excellent organizational skills and technical writing ability.
- Strong communication skills and experience delivering scientific presentations.
- Commitment to customer service.
- Independent thinker with excellent problem solving and interpersonal skills.
- Collaborative attitude within and outside own discipline.
- Fluent in oral and written English and German would be an advantage.

Ready to join an industry leader with a bold and ambitious mission that is enabling advancements in human health? Apply online with your resume!

Standard BioTools is an equal opportunity/affirmative action employer. We will consider all qualified applicants for employment without regard to race, color, sex, sexual orientation, gender identity, religion, national origin, disability, veteran status, age, marital status, pregnancy, genetic information, or other legally protected status.